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*Outline of Consolidated Financial Results
for the 1st Quarter of Fiscal Year Ending March 31, 2014*

Marubeni

(TSE Code: 8002)

August 7, 2013

*This document is an English translation of a statement written initially in Japanese.
The original in Japanese should be considered the primary version.*

Agenda

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* Please note that the Company adopts US GAAP up to FY2013/3 and IFRS from FY2014/3 onward. The figures on this document are therefore presented accordingly.

* “Profit attributable to owners of the parent” is hereinafter described as “Net profit”.

DISCLAIMER REGARDING FORWARD-LOOKING STATEMENTS

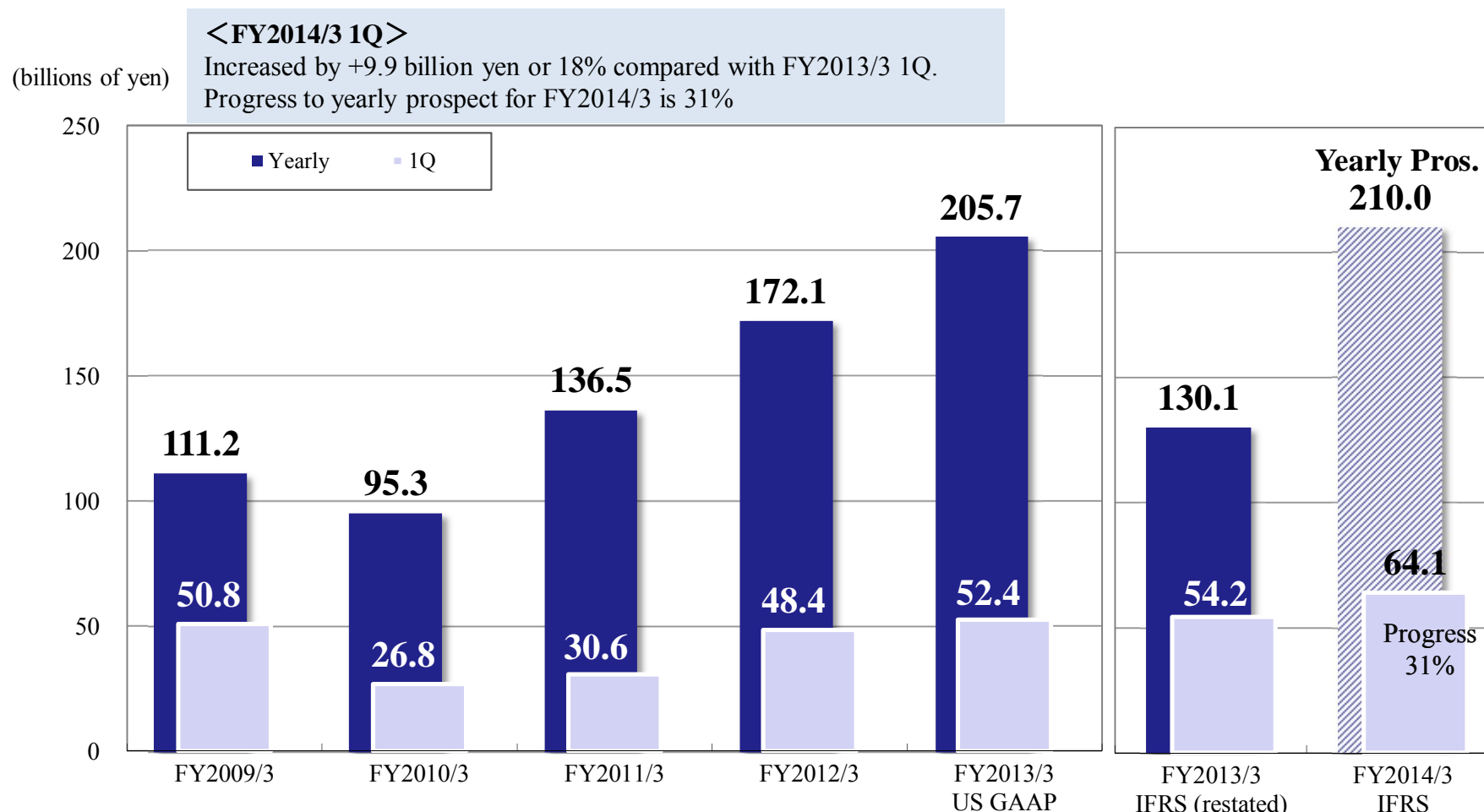
THIS DOCUMENT CONTAINS FORWARD-LOOKING STATEMENTS ABOUT THE PERFORMANCE OF MARUBENI AND ITS GROUP COMPANIES, BASED ON MANAGEMENT'S ASSUMPTIONS IN LIGHT OF CURRENT INFORMATION. THE FOLLOWING FACTORS MAY THEREFORE INFLUENCE ACTUAL RESULTS. THESE FACTORS INCLUDE CONSUMER TRENDS IN JAPAN AND IN MAJOR GLOBAL MARKETS, PRIVATE CAPITAL EXPENDITURES, CURRENCY FLUCTUATIONS, NOTABLY AGAINST THE U.S. DOLLAR, MATERIALS PRICES, AND POLITICAL TURMOIL IN CERTAIN COUNTRIES AND REGIONS.

1. FY2014/3 1Q Financial Highlights

(billions of yen)	US GAAP basis				IFRS basis						Progress in percentage
	FY2009/3	FY2010/3	FY2011/3	FY2012/3	FY2013/3		FY2014/3		FY2014/3		
					US GAAP		IFRS (restated)		IFRS		
					1Q	yearly	1Q	yearly	1Q	Yearly Pros.	
Total volume of trading transactions	10,462.1	7,965.1	9,020.5	10,584.4	2,424.9	10,509.1	2,664.3	10,674.4	3,124.9	13,700.0	23%
Gross trading profit	644.8	491.7	522.2	541.5	121.4	528.2	143.6	539.6	161.6	650.0	25%
SGA expenses	-408.9	-366.9	-371.0	-383.0	-94.3	-403.4	-98.6	-409.1	-108.7	-470.0	-
Provision for doubtful accounts	-1.8	-5.8	-5.4	-1.2	-0.3	-1.9	-0.7	-2.1	-1.4	-5.0	-
Operating profit	234.1	118.9	145.8	157.3	26.8	122.9	44.3	128.4	51.5	175.0	29%
Interest expense-net	-40.6	-22.8	-18.1	-17.8	-4.8	-15.9	-4.7	-18.2	-4.6	-30.0	-
Dividend income	27.7	23.6	19.2	27.4	6.6	30.1	7.0	30.2	7.4	25.0	-
Others	-42.3	17.9	-11.1	12.6	14.0	22.6	5.2	-66.2	3.2	10.0	-
Share of profits of associates and joint ventures	22.0	28.9	71.5	81.5	22.6	87.8	22.7	83.0	26.2	100.0	-
Profit before tax	200.9	166.4	207.2	261.0	65.2	247.5	74.4	157.3	83.7	280.0	30%
Tax expense	-80.9	-65.8	-64.5	-83.9	-13.6	-38.6	-19.0	-22.7	-18.4	-65.0	-
Profit for the year	120.0	100.6	142.7	177.0	51.6	209.0	55.4	134.5	65.3	215.0	30%
Profit attributable to non-controlling interests	-8.8	-5.3	-6.1	-4.9	0.8	-3.3	-1.2	-4.4	-1.2	-5.0	-
Profit attributable to owners of the parent	111.2	95.3	136.5	172.1	52.4	205.7	54.2	130.1	64.1	210.0	31%

* Please note that the Company adopts US GAAP up to FY2013/3 and IFRS from FY2014/3 onward. The figures on this document are therefore presented accordingly.

2. Net Profit



<Dividend per share> (interim dividend -inclusive)	FY2009/3	FY2010/3	FY2011/3	FY2012/3	FY2013/3 US GAAP	FY2013/3 IFRS (restated)	FY2014/3 IFRS
	JPY 10.0 (JPY 7.0)	JPY 8.5 (JPY 3.5)	JPY 12.0 (JPY 5.5)	JPY 20.0 (JPY 10.0)	JPY 24.0 (JPY 12.0)		JPY 25.0 –plan- (JPY 12.5)-plan-

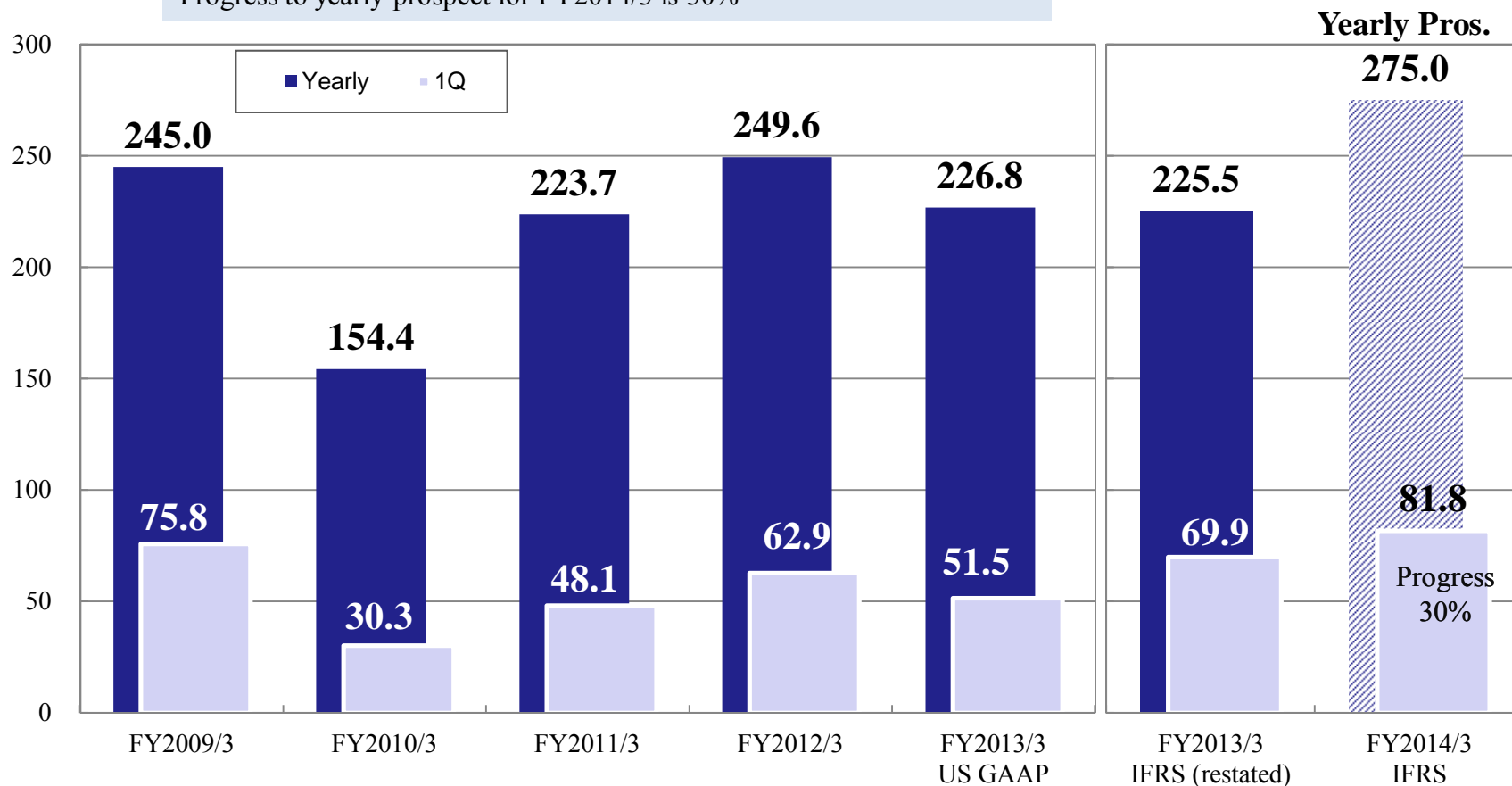
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3. Core Earnings

<FY2014/3 1Q>

Increased by +11.9 billion yen or 17% compared with FY2013/3 1Q.
Progress to yearly prospect for FY2014/3 is 30%

(billions of yen)



SG2009

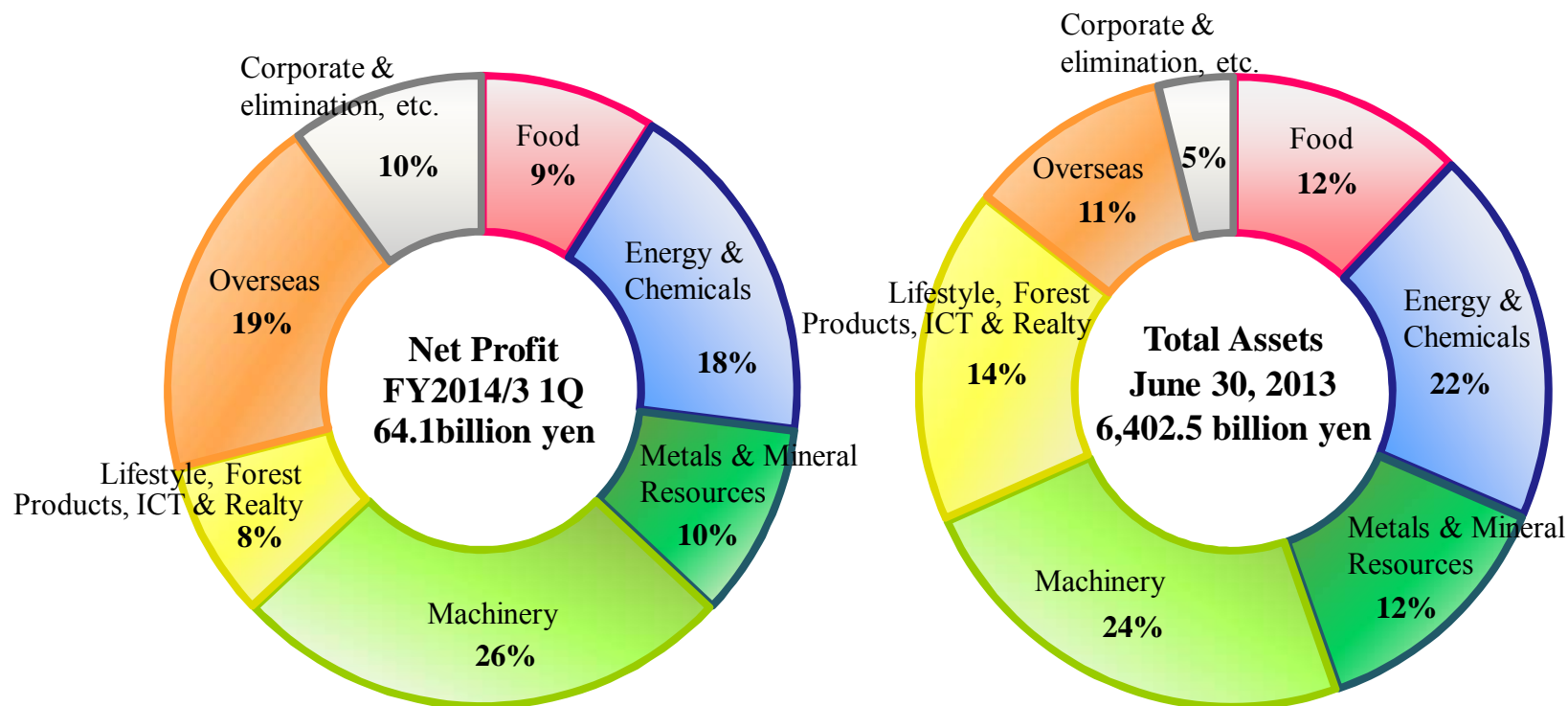
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*Global Challenge
2015*

Core Earnings = Gross Trading Profit + SGA expenses + Interest expense-net + Dividend income + Share of profits of associates and joint ventures

* Please note that the Company adopts US GAAP up to FY2013/3 and IFRS from FY2014/3 onward. The figures on this document are therefore presented accordingly.

4. Earnings Structure and Business Portfolio



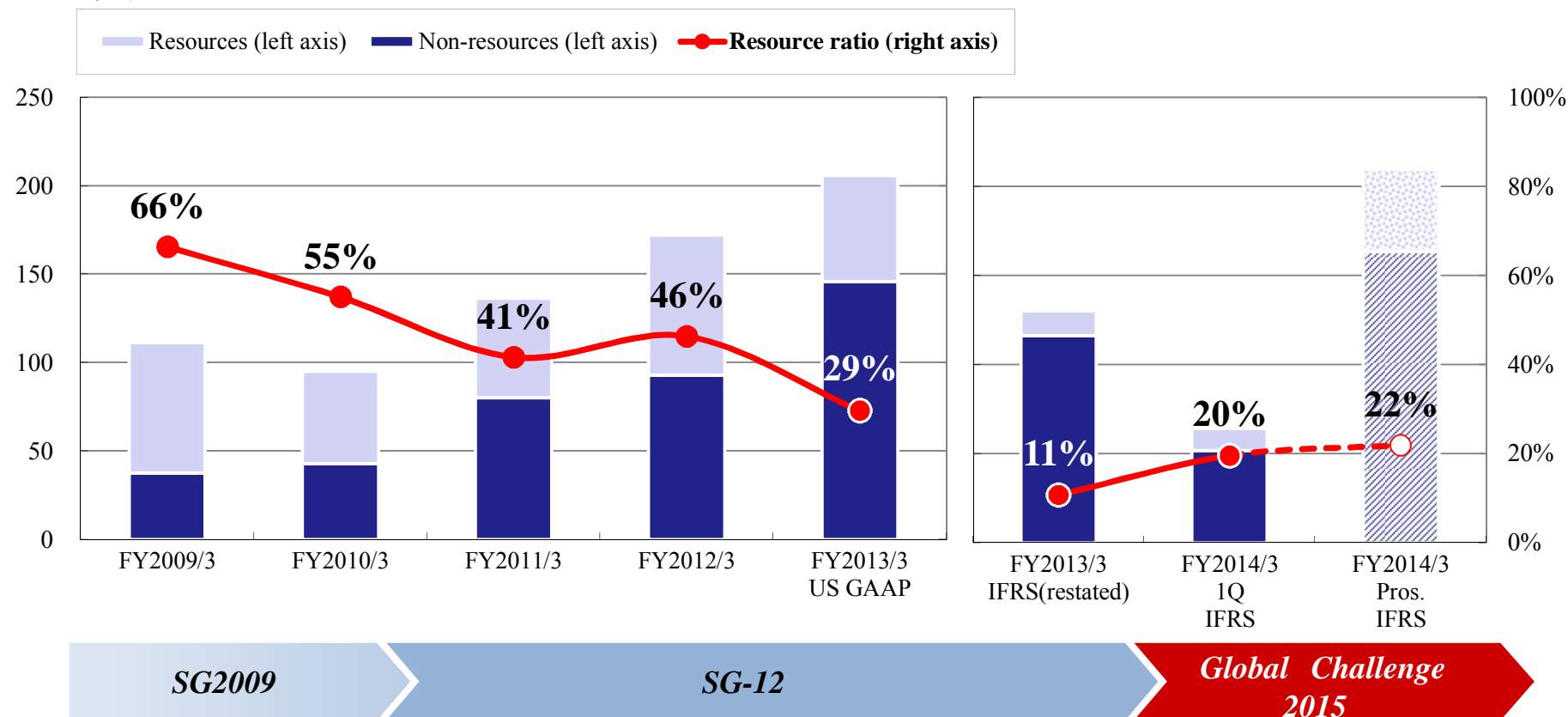
【Category】

- | | |
|--|---|
| Food Group | : Food |
| Energy & Chemicals Group | : Chemicals, Energy |
| Metals & Mineral Resources Group | : Metals & Mineral Resources |
| Machinery Group | : Transportation Machinery, Power Products & Infrastructure, Plant & Industrial Machinery |
| Lifestyle, Forest Products, ICT & Realty Group | : Lifestyle & Forest Products, ICT, Finance & Insurance, Real Estate Business |

5. Resource Ratio / Net Profit

【Category】 Resources :Energy, Metals & Mineral Resources* Non-resources :Other than listed above	<Reference> Commodity price	Unit	FY2012/3	FY2013/3	FY2014/3	
			Actual (Jan.-Dec.)	Actual (Jan.-Dec.)	1Q Actual (Apr.-Jun.)	Assumption (Apr.-Mar.)
	Oil(WTI)	USD/Barrel	95	94	94	95
	Copper(LME)	USD/MT	8,811	7,950	7,148	7,400

(billions of yen)



*'Iron and steel strategies and coordination business' is continuously counted among non-resources area though the business was incorporated into 'Metals and mineral resources' segment in FY2011/3.

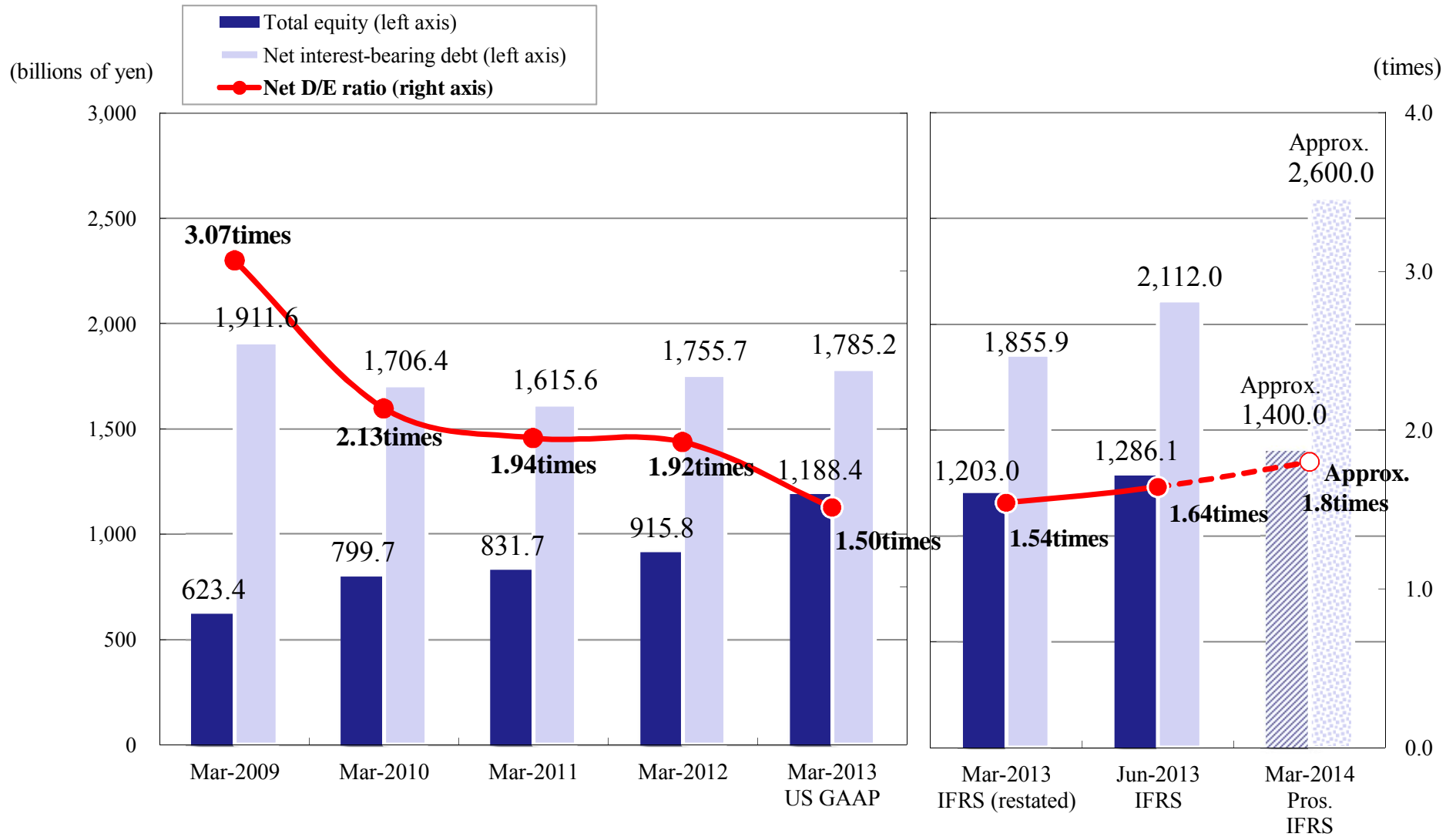
*Please note that the Company adopts US GAAP up to FY2013/3 and IFRS from FY2014/3 onward. The figures on this document are therefore presented accordingly.

6. Balance Sheets

(billions of yen)	Mar. 2009	Mar. 2010	Mar. 2011	Mar. 2012	Mar. 2013		Jun. 2013 IFRS ②	Changes ②-①	Mar. 2014 Prospects
					US GAAP	IFRS ①			
Current assets	2,328.8	2,241.1	2,397.8	2,643.9	3,062.7	3,174.4	3,222.8	(+48.4)	-
Non-current assets	2,378.6	2,345.4	2,281.3	2,486.0	2,902.4	2,941.4	3,179.8	(+238.4)	-
Total Assets	4,707.3	4,586.6	4,679.1	5,129.9	5,965.1	6,115.8	6,402.5	(+286.7)	-
Short-term loans (*)	473.4	332.8	354.2	334.9	470.9	482.6	605.5	(+123.0)	-
Long-term interest-bearing debt	2,060.4	1,967.4	1,902.6	2,148.1	2,266.1	2,271.1	2,323.2	(+52.2)	-
Interest-bearing debt (* including current portion of long-term debt and others)	2,533.8	2,300.1	2,256.8	2,483.0	2,737.0	2,753.6	2,928.8	(+175.1)	-
Cash and cash equivalents	622.2	593.7	641.2	727.3	951.7	897.7	816.8	(-80.9)	-
Net interest-bearing debt	1,911.6	1,706.4	1,615.6	1,755.7	1,785.2	1,855.9	2,112.0	(+256.0)	approx. 2,600.0
Total equity	623.4	799.7	831.7	915.8	1,188.4	1,203.0	1,286.1	(+83.1)	approx. 1,400.0
Net D/E ratio	3.07 times	2.13 times	1.94 times	1.92 times	1.50 times	1.54 times	1.64 times	(+0.10 points)	approx. 1.8 times
Equity Ratio	12.0%	16.2%	16.5%	16.6%	19.0%	18.8%	19.2%	(+0.4 points)	-
Current Ratio	134.2%	139.7%	138.1%	143.8%	136.5%	134.9%	132.7%	(-2.1 points)	-
ROA	2.24%	2.05%	2.95%	3.51%	3.71%	2.27%	-	-	approx. 3.5%
ROE	16.51%	14.52%	17.98%	21.17%	20.74%	12.68%	-	-	approx. 18%

* Please note that the Company adopts US GAAP up to FY2013/3 and IFRS from FY2014/3 onward. The figures on this document are therefore presented accordingly.

7. Net D/E Ratio



8. Risk Assets and Risk Buffer

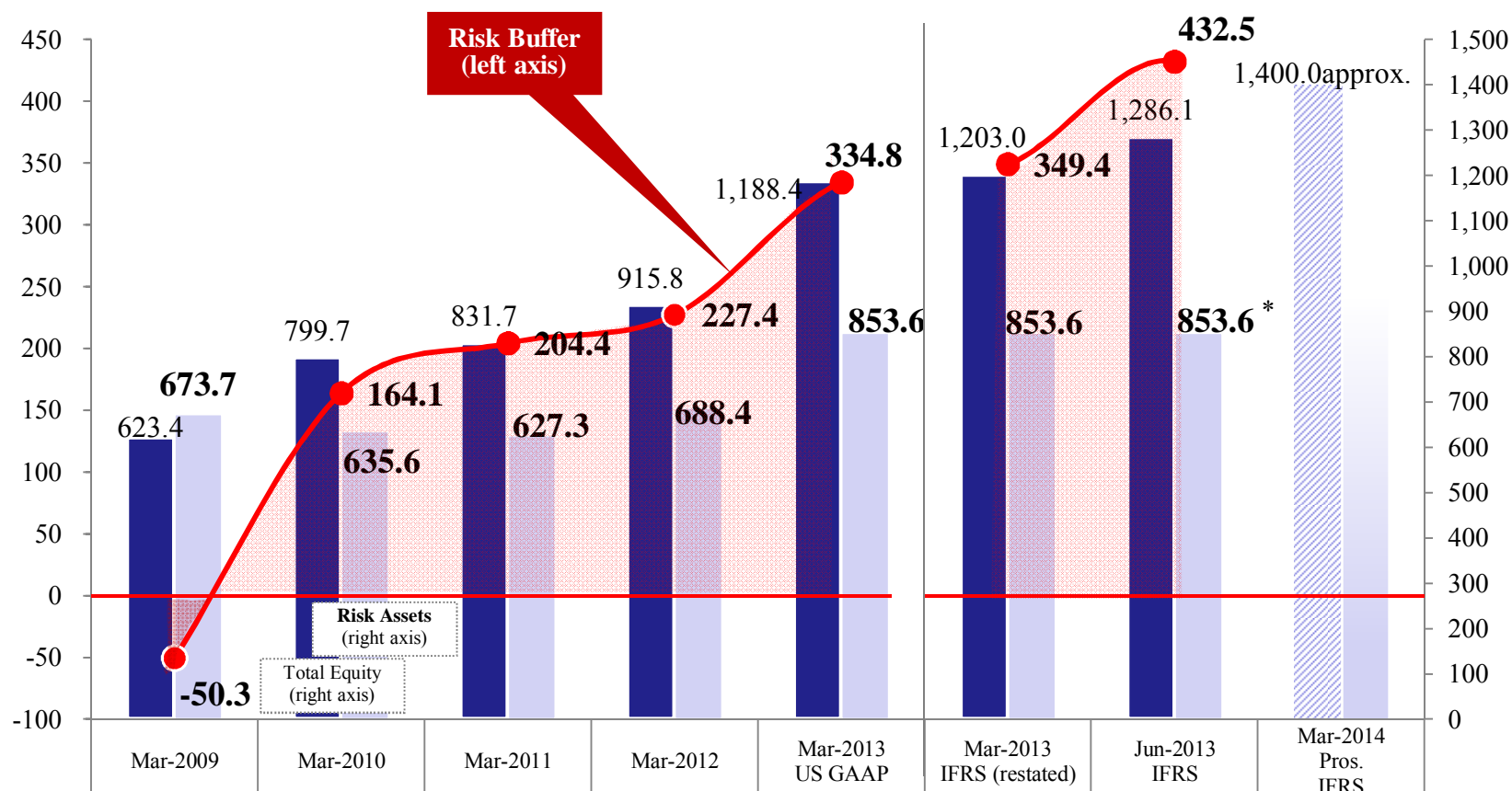
SG2009

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2015

(billions of yen)

(billions of yen)

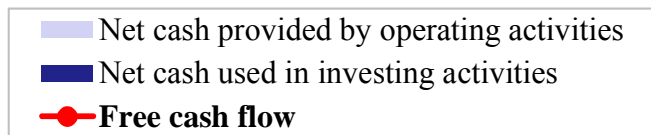


	Mar-2009	Mar-2010	Mar-2011	Mar-2012	Mar-2013 US GAAP	Mar-2013 IFRS (restated)	Jun-2013 IFRS	Mar-2014 Pros. IFRS
■ Total Equity ①	623.4	799.7	831.7	915.8	1,188.4	1,203.0	1,286.1	1,400.0 approx.
■ Risk Asset ②	673.7	635.6	627.3	688.4	853.6	853.6	853.6 *	
● Risk Buffer (①-②)	-50.3	164.1	204.4	227.4	334.8	349.4	432.5	

* Amount as of Mar. 2013 (US GAAP basis). Risk assets are to be announced every six months.

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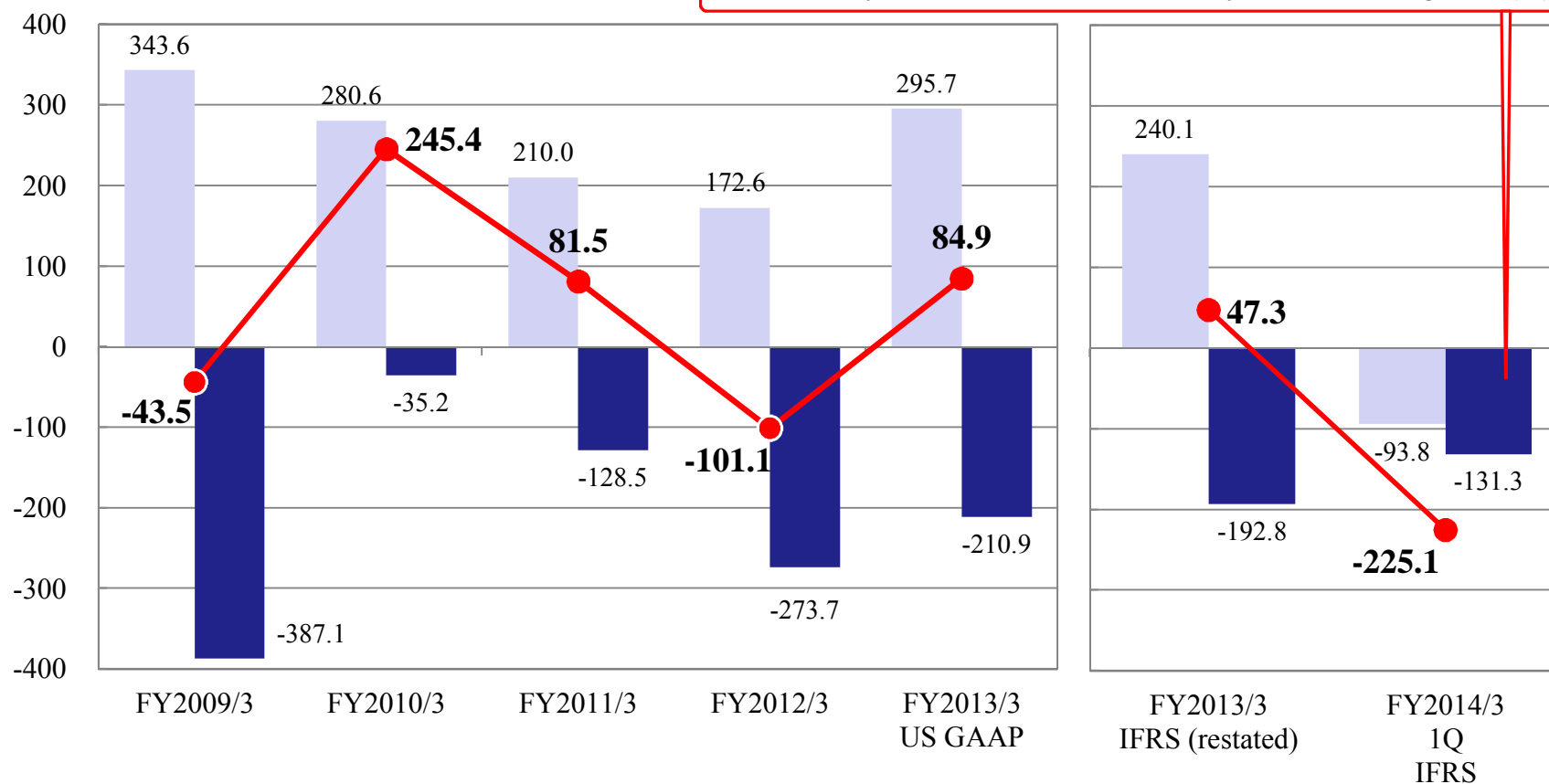
9. Cash Flows



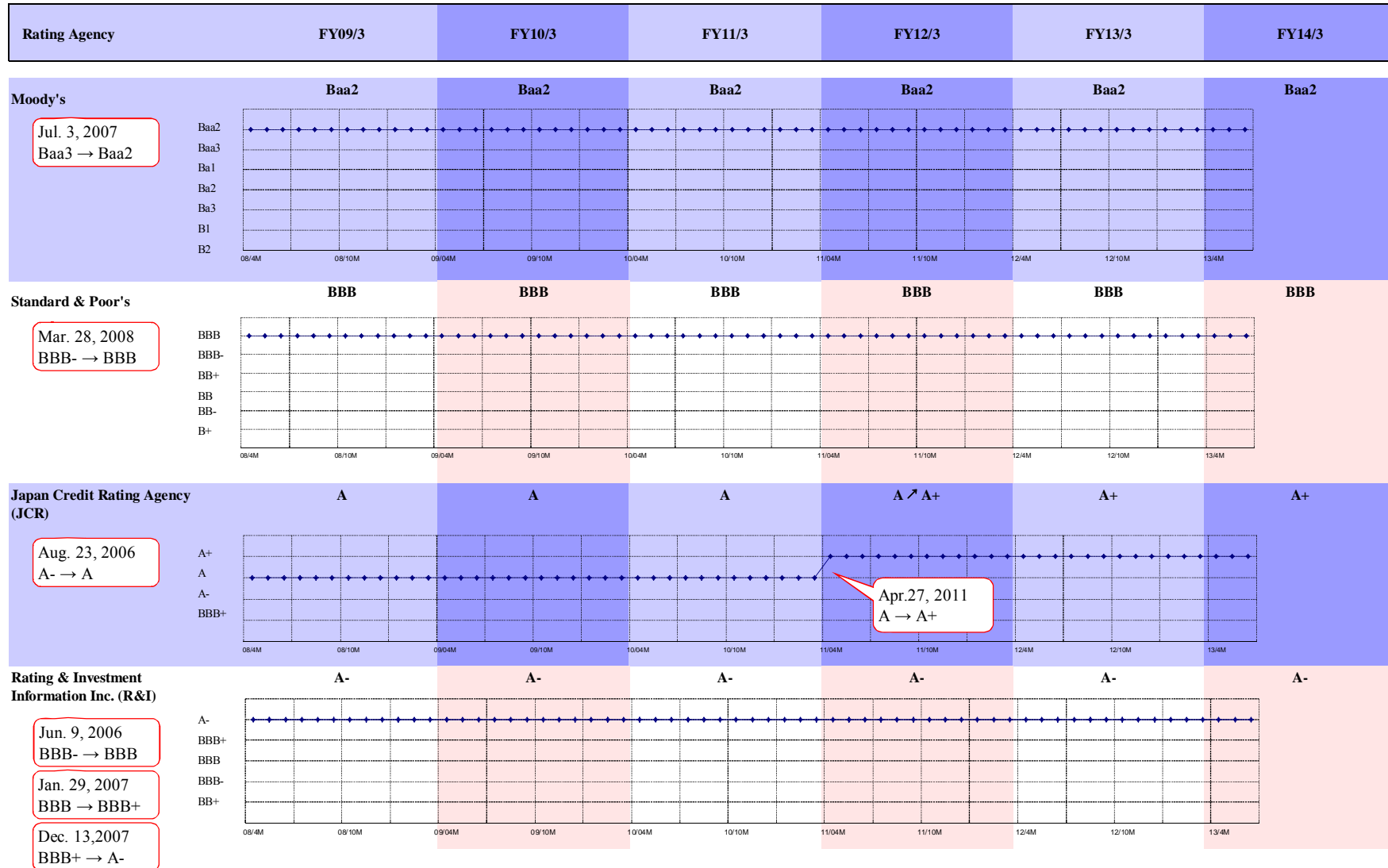
New Investments during FY2014/3 1Q
Approx. 120.0 billion yen

【Resources】 Roy Hill iron ore mine (AU)
【Machinery】 SPAR (floating oil and gas production platform and processing service project) (US)
【Food, Lifestyle, Forest Products, ICT & Realty】 NEC Mobiling, Ltd. (JP)

(billions of yen)



10. Company Ratings



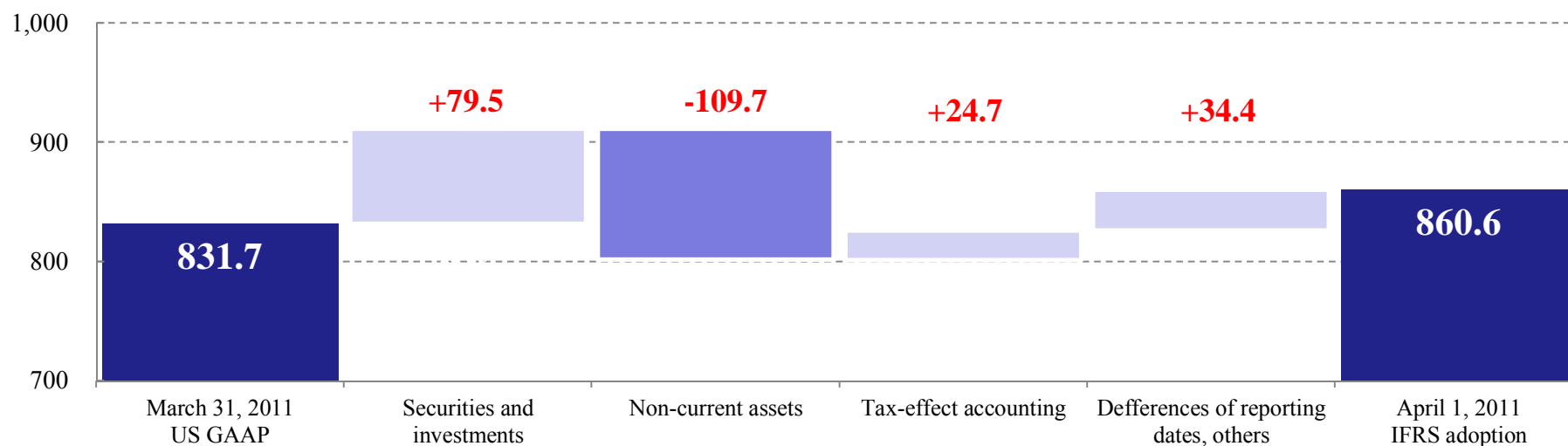
◇ *Adoption of IFRS* ◇

I. Reconciliation as of the Date of Transition to IFRS

(billions of yen)	March 31, 2011	April 1, 2011	Differences ②-①	March 31, 2012	March 31, 2013
	US GAAP ①	IFRS ②		IFRS	IFRS
Total equity	831.7	860.6	(+28.8)	964.1	1,203.0
Total assets	4,679.1	4,898.5	(+219.4)	5,375.3	6,115.8

◇ Total equity - details of reconciliation as of the date of transition to IFRS : +28.8 billion yen

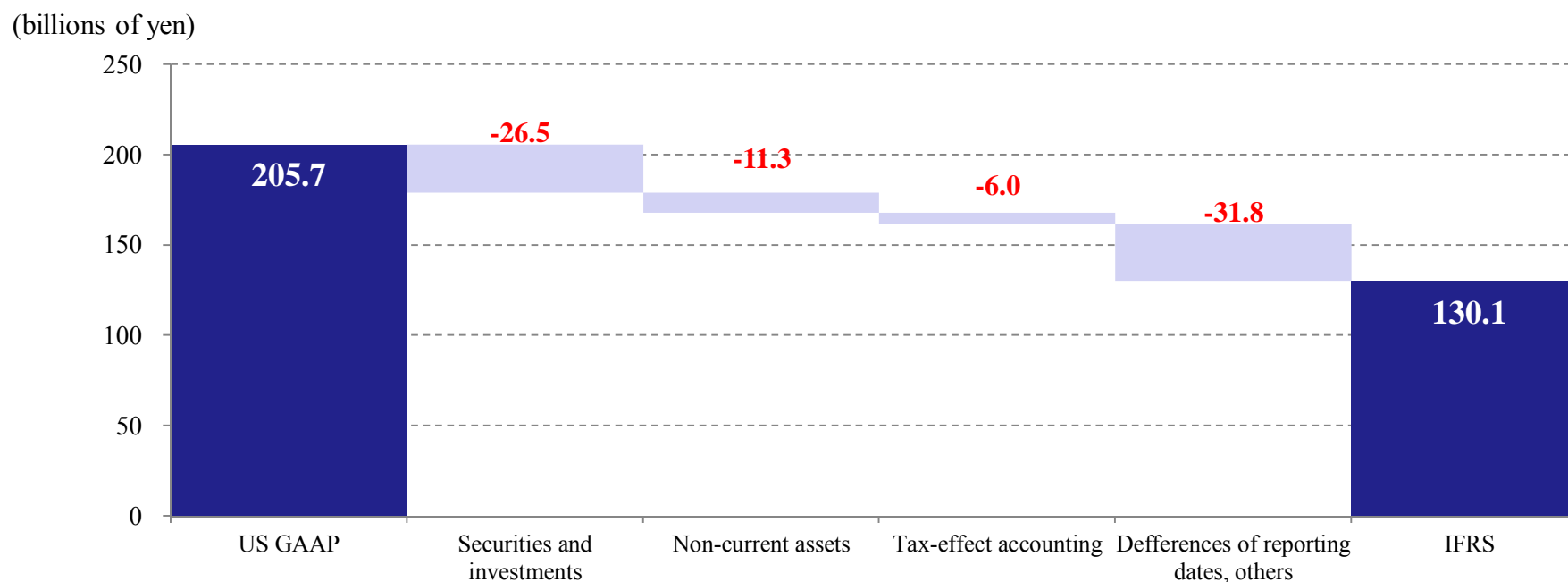
(billions of yen)



II. Differences in Net Profit for FY2013/3

(billions of yen)	FY2012/3		FY2013/3		Differences ②-①
	US GAAP	IFRS	US GAAP ①	IFRS ②	
Gross trading profit	541.5	542.3	528.2	539.6	(+11.4)
Operating profit	157.3	152.8	122.9	128.4	(+5.5)
Profit before tax	261.0	235.9	247.5	157.3	(- 90.2)
Profit attributable to owners of the parent	172.1	154.8	205.7	130.1	(- 75.6)
Core earnings	249.6	246.7	226.8	225.5	(- 1.3)

◇ Profit attributable to owners of the parent for FY2013/3 : details of -75.6 billion yen variance



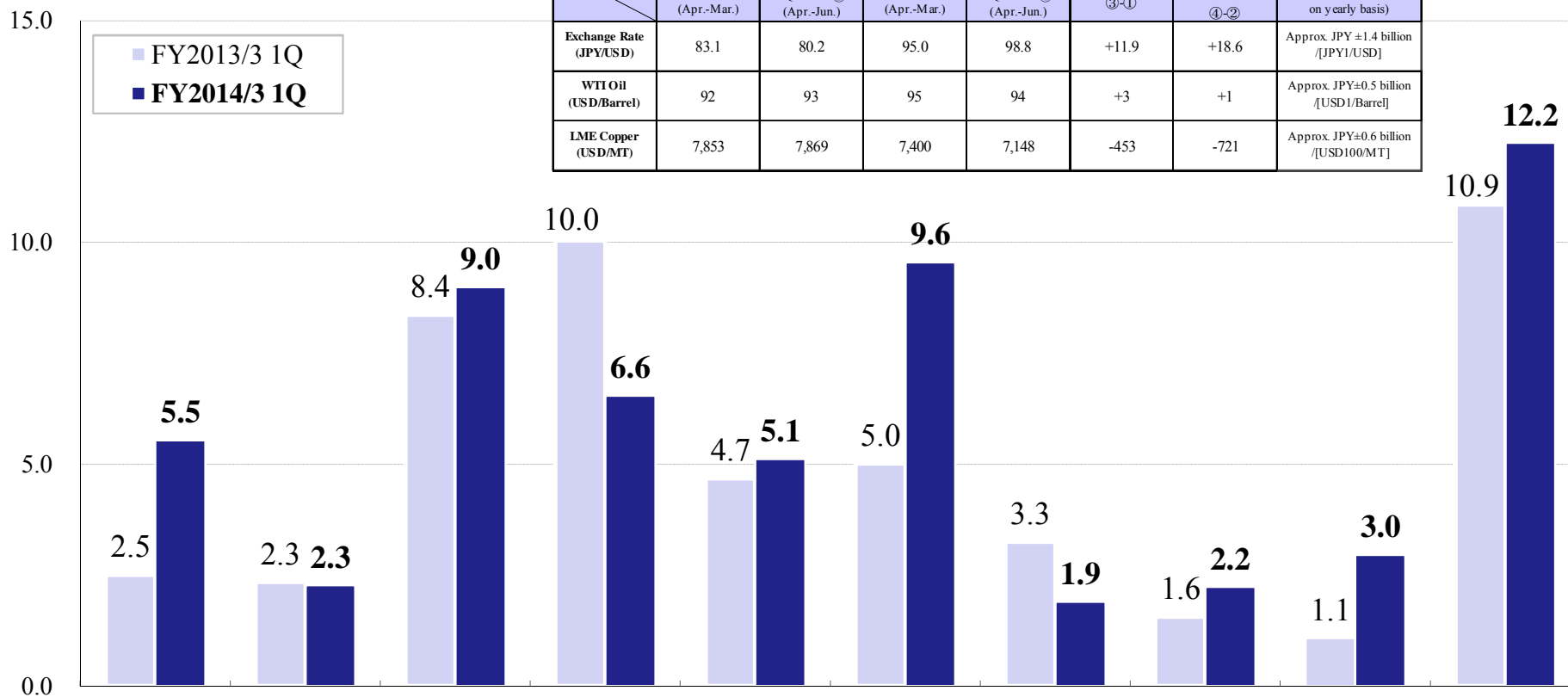
◇ *Operating Segment Information* ◇

- The Company has adopted IFRS and reorganized its operating segments as of April 1, 2013. Figures for FY2013/3 are restated according to IFRS for reference purposes.

I.(1) Net Profit by Operating Segment (IFRS basis)

(billions of yen)

(Reference) Major Indexes							
	FY2013/3		FY2014/3		Variance ③-①	Variance ④-②	FY2014/3 Sensitivity (to Profit on yearly basis)
	Actual ① (Apr.-Mar.)	1Q Actual ② (Apr.-Jun.)	Assumption ③ (Apr.-Mar.)	1Q Actual ④ (Apr.-Jun.)			
Exchange Rate (JPY/USD)	83.1	80.2	95.0	98.8	+11.9	+18.6	Approx. JPY ±1.4 billion /[JPY1/USD]
WTI Oil (USD/Barrel)	92	93	95	94	+3	+1	Approx. JPY ±0.5 billion /[USD1/Barrel]
LME Copper (USD/MT)	7,853	7,869	7,400	7,148	-453	-721	Approx. JPY ±0.6 billion /[USD100/MT]

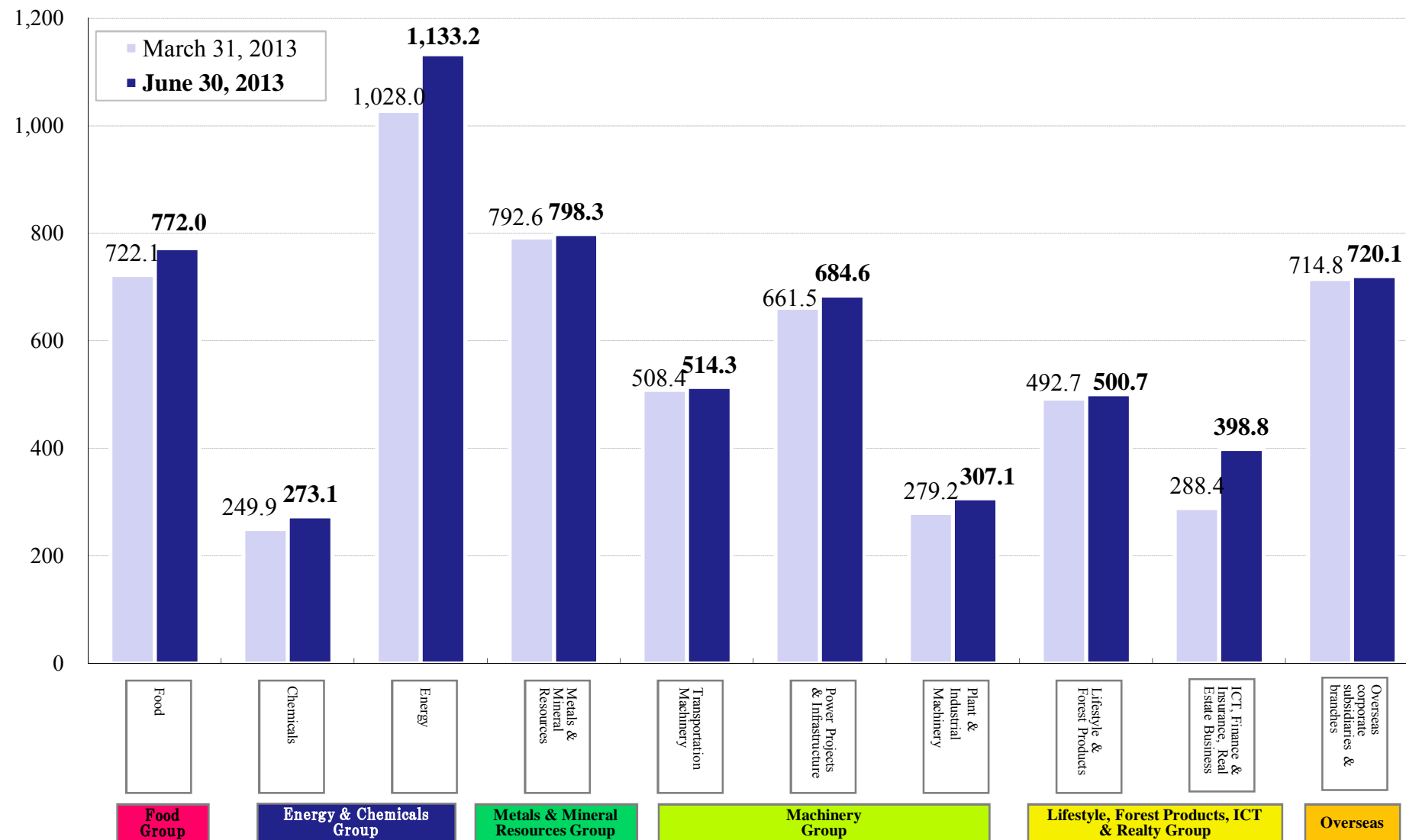


Progress to
yearly prospect
for FY2014/3



I.(2) Total Assets by Operating Segment (IFRS basis)

(billions of yen)



II. Segmental Information (IFRS basis)

(Billions of yen)

Food

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	29.7		
Adjusted Operating Profit	8.5		
Share of Profits of Associates and Joint Ventures	1.0		
Core Earnings	8.5		
Net Profit	5.5	30.0	18%

Chemicals

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	6.2		
Adjusted Operating Profit	0.5		
Share of Profits of Associates and Joint Ventures	0.6		
Core Earnings	1.1		
Net Profit	2.3	10.0	23%

Energy

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	14.2		
Adjusted Operating Profit	7.2		
Share of Profits of Associates and Joint Ventures	0.5		
Core Earnings	12.0		
Net Profit	9.0	39.0	23%

Metals & Mineral Resources

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	5.1		
Adjusted Operating Profit	0.9		
Share of Profits of Associates and Joint Ventures	7.8		
Core Earnings	7.7		
Net Profit	6.6	19.0	34%

Transportation Machinery

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	15.7		
Adjusted Operating Profit	3.7		
Share of Profits of Associates and Joint Ventures	4.2		
Core Earnings	7.2		
Net Profit	5.1	18.0	28%

Power Projects & Infrastructure

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	6.5		
Adjusted Operating Profit	0.3		
Share of Profits of Associates and Joint Ventures	10.4		
Core Earnings	9.1		
Net Profit	9.6	25.0	38%

Plant & Industrial Machinery

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	8.9		
Adjusted Operating Profit	3.6		
Share of Profits of Associates and Joint Ventures	0.7		
Core Earnings	4.1		
Net Profit	1.9	10.0	19%

Lifestyle & Forest Products

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	14.0		
Adjusted Operating Profit	2.8		
Share of Profits of Associates and Joint Ventures	0.1		
Core Earnings	2.6		
Net Profit	2.2	13.0	17%

ICT, Finance & Insurance, Real Estate Business

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	15.0		
Adjusted Operating Profit	2.7		
Share of Profits of Associates and Joint Ventures	0.7		
Core Earnings	2.9		
Net Profit	3.0	12.0	25%

Overseas Corporate Subsidiaries & Branches

	FY2014/3		Progress ①/②
	1Q actual	Yearly pros.	
	①	②	
Gross Trading Profit	48.8		
Adjusted Operating Profit	22.5		
Share of Profits of Associates and Joint Ventures	0.2		
Core Earnings	23.2		
Net Profit	12.2	22.0	56%

◇ *References* ◇

Reference Consolidated Profit of Major Group Companies -1 (IFRS basis)

(unit : billions of yen)

Operating Segment	Company name	Subsidiary/ Associate	Equity portion	FY2013/3 1Q actual	FY2014/3 1Q actual	Variance	Description of business
Food	Columbia Grain	Subsidiary	100.0%	0.3	0.2	-0.1	Collection, storage, export and domestic sale of grain produced in North America
Food	Marubeni Nisshin Feed Co., Ltd.	Subsidiary	60.0%	0.3	0.2	-0.1	Manufacture of compound feed
Food	Pacific Grain Terminal Ltd.	Subsidiary	78.4%	0.3	0.2	-0.1	Grain warehousing, stevedoring and transportation
Food	Marubeni Chikusan Corporation	Subsidiary	100.0%	0.0	0.1	+0.1	Marketing of livestock, meats and processed products
Food	Yamaboshiya Co., Ltd.	Subsidiary	95.5%	0.3	0.1	-0.2	Wholesale of confectionary
Food	The Nisshin Oillio Group, Ltd. (*)	Associate	15.6%				Seed crushing and sales of edible oils, fine chemicals and healthy food products
Food	Tobu Store Co., Ltd. (*)	Associate	31.2%				Supermarket chain
Food	The Maruetsu, Inc. (*)	Associate	29.6%				Supermarket chain
Chemicals	Marubeni Plax Corporation	Subsidiary	100.0%	0.1	0.1	+0.0	Sales and foreign trade of plastic products and resin
Chemicals	Marubeni Chemix Corporation	Subsidiary	100.0%	0.1	0.2	+0.0	Sales and foreign trade of organic chemicals and specialty chemicals
Chemicals	Agrovista	Subsidiary	100.0%	1.0	0.9	-0.1	Holding company of agrochemicals distributors in UK and the Netherlands
Energy	Total of energy concession business	Subsidiary	100.0%	4.4	4.3	-0.1	Oil and gas development and production
Energy	MIECO	Subsidiary	100.0%	0.2	0.1	-0.0	Petroleum trading primarily in North America and the Pacific Rim
Energy	Shenzhen Sino-Benny LPG	Associate	30.0%	-0.0	0.1	+0.1	Import and sales of LPG in China

(*) Listed company : We are not able to mention the financial results of these listed companies.

Reference Consolidated Profit of Major Group Companies -2 (IFRS basis)

(unit : billions of yen)

Operating Segment	Company name	Subsidiary/ Associate	Equity portion	FY2013/ 1Q actual	FY2014/ 1Q actual	Variance	Description of business
Metals & Mineral Resources	Marubeni Coal	Subsidiary	100.0%	3.0	2.5	-0.5	Investment in coal business in Australia
Metals & Mineral Resources	Marubeni Aluminum Australia	Subsidiary	100.0%	0.8	0.3	-0.4	Investment in aluminum business in Australia and sales of aluminum ingots
Metals & Mineral Resources	Marubeni Metals & Minerals (Canada)	Subsidiary	100.0%	1.4	0.1	-1.3	Investment in aluminum business in Canada and sale of aluminum ingots
Metals & Mineral Resources	Marubeni Los Pelambres Investment	Subsidiary	100.0%	3.1	3.4	+0.3	Investment in copper mines in Chile
Metals & Mineral Resources	Resource Pacific Holdings	Associate	22.2%	0.2	0.2	-0.0	Investment in Ravensworth coal mine in Australia
Metals & Mineral Resources	Marubeni-Itochu Steel Inc.	Associate	50.0%	2.9	3.1	+0.2	Manufacture, processing, import, export and sales of steel products
Transportation Machinery	Marubeni Aviation Services	Subsidiary	100.0%	0.5	0.3	-0.2	Investment in aircraft engine development programs and leasing of aircraft
Transportation Machinery	Marubeni Auto Investment (UK)	Subsidiary	100.0%	0.0	0.1	+0.1	Sales and service of vehicles
Transportation Machinery	Marubeni Auto Investment (USA) (Westlake)	Subsidiary	100.0%	0.5	0.7	+0.1	Automotive finance service in USA
Transportation Machinery	Marubeni Komatsu	Subsidiary	100.0%	0.2	0.1	-0.0	Import, sale and servicing of construction machinery
Transportation Machinery	Marubeni Maquinarias Mexico	Subsidiary	100.0%	0.1	0.1	+0.0	Import, sale and servicing of construction machinery and other products manufactured by Komatsu Ltd.
Power Projects & Infrastructure	Axia Power Holdings	Subsidiary	100.0%	1.8	2.0	+0.2	Holding company of overseas power assets
Power Projects & Infrastructure	Agua Decima	Subsidiary	100.0%	0.1	0.2	+0.0	Water and wastewater works in Valdivia, Region of Los Rios, Chile
Power Projects & Infrastructure	Mesaieed Power Company	Associate	30.0%	0.5	0.5	-0.0	IPP in Mesaieed, Qatar
Power Projects & Infrastructure	PPN Power	Associate	26.0%	0.0	0.0	+0.0	IPP in India
Power Projects & Infrastructure	TAPAL ENERGY	Associate	40.0%	0.1	0.2	+0.1	Sales of diesel-generated electricity produced in Pakistan
Plant & Industrial Machinery	Midwest Railcar Corporation	Subsidiary	100.0%	0.5	0.4	-0.0	Carriage car leasing business in USA

Reference Consolidated Profit of Major Group Companies -3 (IFRS basis)

(unit : billions of yen)

Operating Segment	Company name	Subsidiary/ Associate	Equity portion	FY2013/3 1Q actual	FY2014/3 1Q actual	Variance	Description of business
Lifestyle & Forest Products	Marubeni Fashion Link, Ltd.	Subsidiary	100.0%	0.1	-0.0	-0.1	Wholesale of fabrics, textile products, and fashion accessories
Lifestyle & Forest Products	Marubeni Intex Co., Ltd.	Subsidiary	100.0%	0.2	0.2	+0.0	Wholesale of industrial and home interior-use ready-made textile goods and materials.
Lifestyle & Forest Products	Marubeni Pulp & Paper Sales Co., Ltd.	Subsidiary	100.0%	0.6	0.5	-0.0	Wholesale of all types of paper
Lifestyle & Forest Products	Koa Kogyo Co., Ltd.	Subsidiary	80.0%	0.2	0.0	-0.1	Manufacture of corrugating medium and printing paper
Lifestyle & Forest Products	Marubeni Building Materials Co., Ltd.	Subsidiary	100.0%	0.2	0.2	-0.0	Wholesale of wood products and construction materials
Lifestyle & Forest Products	Fukuyama Paper Co., Ltd.	Subsidiary	55.0%	0.1	0.1	-0.0	Manufacture of corrugating medium and paper tube materials
Lifestyle & Forest Products	MUSI Pulp Project	Subsidiary	TEL 85.1% MHP 60.0%	0.1	-0.4	-0.5	Afforestation, production and sales of pulp in Indonesia
Lifestyle & Forest Products	WA Plantation Resources	Subsidiary	100.0%	0.1	-0.1	-0.2	Wood chip production and plantation in Australia
Lifestyle & Forest Products	Marusumi Paper Co., Ltd.	Associate	32.2%	0.1	0.1	-0.0	Manufacture and sales of printing paper and pulp
Lifestyle & Forest Products	Daishowa-Marubeni International	Associate	50.0%	-0.0	-0.0	+0.0	Manufacture and sales of pulp in Canada
ICT, Finance, & Insurance, Real Estate Business	Marubeni Information Systems Co., Ltd.	Subsidiary	100.0%	0.2	0.1	-0.0	Operation and development of information and communication systems
ICT, Finance, & Insurance, Real Estate Business	Marubeni Access Solutions Inc.	Subsidiary	100.0%	0.3	0.5	+0.1	Internet access service, ASP and iDC service provider
ICT, Finance, & Insurance, Real Estate Business	Marubeni Telecom Co., Ltd.	Subsidiary	100.0%	-0.1	0.1	+0.2	Sales of telecommunications services and equipment, IT solutions and mobile contents
ICT, Finance, & Insurance, Real Estate Business	Marubeni Safenet Co., Ltd.	Subsidiary	100.0%	0.1	0.1	+0.0	Insurance agency
ICT, Finance, & Insurance, Real Estate Business	Marubeni Logistics Corporation	Subsidiary	100.0%	0.1	0.2	+0.0	General international logistics
ICT, Finance, & Insurance, Real Estate Business	Shanghai House Property Dev.	Subsidiary	60.0%	-0.1	0.3	+0.3	Housing development in Shanghai, China
ICT, Finance, & Insurance, Real Estate Business	Marubeni Community Co., Ltd.	Subsidiary	100.0%	0.2	0.1	-0.1	Property management of condominiums, office buildings and commercial complexes, etc.
Overseas corporate subsidiaries & branches	Marubeni America	Subsidiary	100.0%	9.1	10.9	+1.8	Overseas corporate subsidiary in US
Overseas corporate subsidiaries & branches	Marubeni Europe	Subsidiary	100.0%	0.4	0.4	-0.0	Overseas corporate subsidiary in Europe